

# **PORT OF SKAMANIA COUNTY**

## August 2021 FINANCIAL REPORTS

Cindy Bradley  
Finance Manager  
September 21, 2021

**Summary:**

Total revenues for August were \$111,398.65 and expenditures were \$169,054.53, netting excess expenses over revenues in the amount of \$57,655.88.

Revenues YTD \$1,288,315.45 and expenditures are \$906,109.67, netting excess revenues over expenses in the amount of \$382,205.78.

August Operating Revenue is \$76,770.83 and Operating Expenses are \$148,095.83, netting \$71,325.00 in Operating Expenses over Operating Revenues.

August Non-Operating Revenue is \$34,627.82 and Non-operating Expenses are \$20,958.70, netting \$13,669.12 in Non-operating revenues over Non-operating expenses. (Grants, Loans, and Projects)

<b><u>Cash Balance</u></b>	<b><u>August 2021</u></b>	<b><u>August 2020</u></b>
Operating and Available for other Projects	<u>\$ 1,177,278.24</u>	<u>\$ 655,103.85</u>
<b>Restricted and Reserves:</b>		
Restricted Funds (Tenant Deposits)	\$ 148,046.00	\$ 145,315.00
Six months Operating Expenses + 12 months Long Term Debt	\$ 653,786.50	\$ 645,493.00
Operating Reserve (one month operating expense)	<u>\$ 80,139.58</u>	<u>\$ 78,145.33</u>
Total Cash Balance:	<u>\$2,059,250.32</u>	<u>\$1,524,057.18</u>

**Budgeted Grants:**

RTC-TAP \* \$200,000 • The \$184,008.78 has been billed to date. \$159,167.59 has been received.

CERB – Cascades Business Park Market and Feasibility Study • \$67,667.00 - \$50,000 CERB funds and \$16,667.00 matching funds from .09 Fund. • \$45,000 has been received to date, the final billing of \$5,000.00 has been billed to CERB.

The .09 grant of \$16,667.00 has been billed to the County.

**Notable income in August:**

\$ 3,245.75 was received for Property tax.

• \$209,915.14 YTD representing 63.5% of the budgeted \$330,391.00

\$ 30,301.88 was received from CERB for the Cascades Business Park Market and Feasibility Study.

The tour boats continue to be slow paying their invoices. We have received one payment from ACL, however they have still not paid the initial invoice. AQSC has yet to pay any invoice, but has been asking for additional documentation, which has been sent.

**Notable expenses in August:**

- \$ 2,524.50 • Columbia Technical – Continued work on the water system in Stabler
- \$ 92,253.00 • Annual Enduris insurance premium

**Note Payments:**

LDB **PAID IN FULL** as of September 3, 2021.

LDB/Ryan : Balance \$ 0 (Final payment to be paid in September)

Original Balance was \$96,593.88

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**Delinquent Account Aging as of 09/13/2021:**

	<u>Current</u>	<u>30 days</u>	<u>31 – 90 days</u>	<u>91 – 180 days</u>	<u>Over 180 days</u>	<u>Total</u>
ACL	\$ 859.95	\$ 3,450.45				\$ 4,310.40
AQSC	\$ 1,034.89	\$ 1,157.28				\$ 2,192.17
Impson	\$ 172.65	\$ 173.75				\$ 346.40
Skunk Bros.	\$ 3,798.76	\$ 3,726.25				\$ 7,525.01

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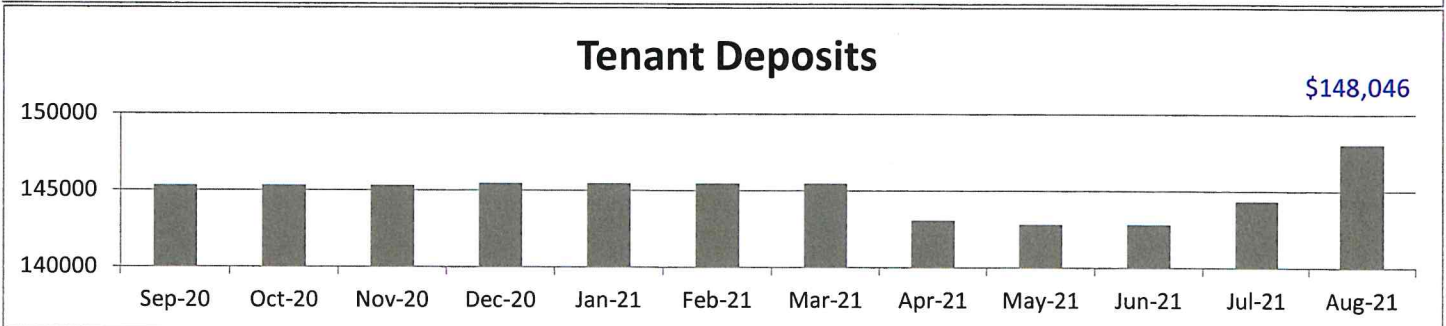
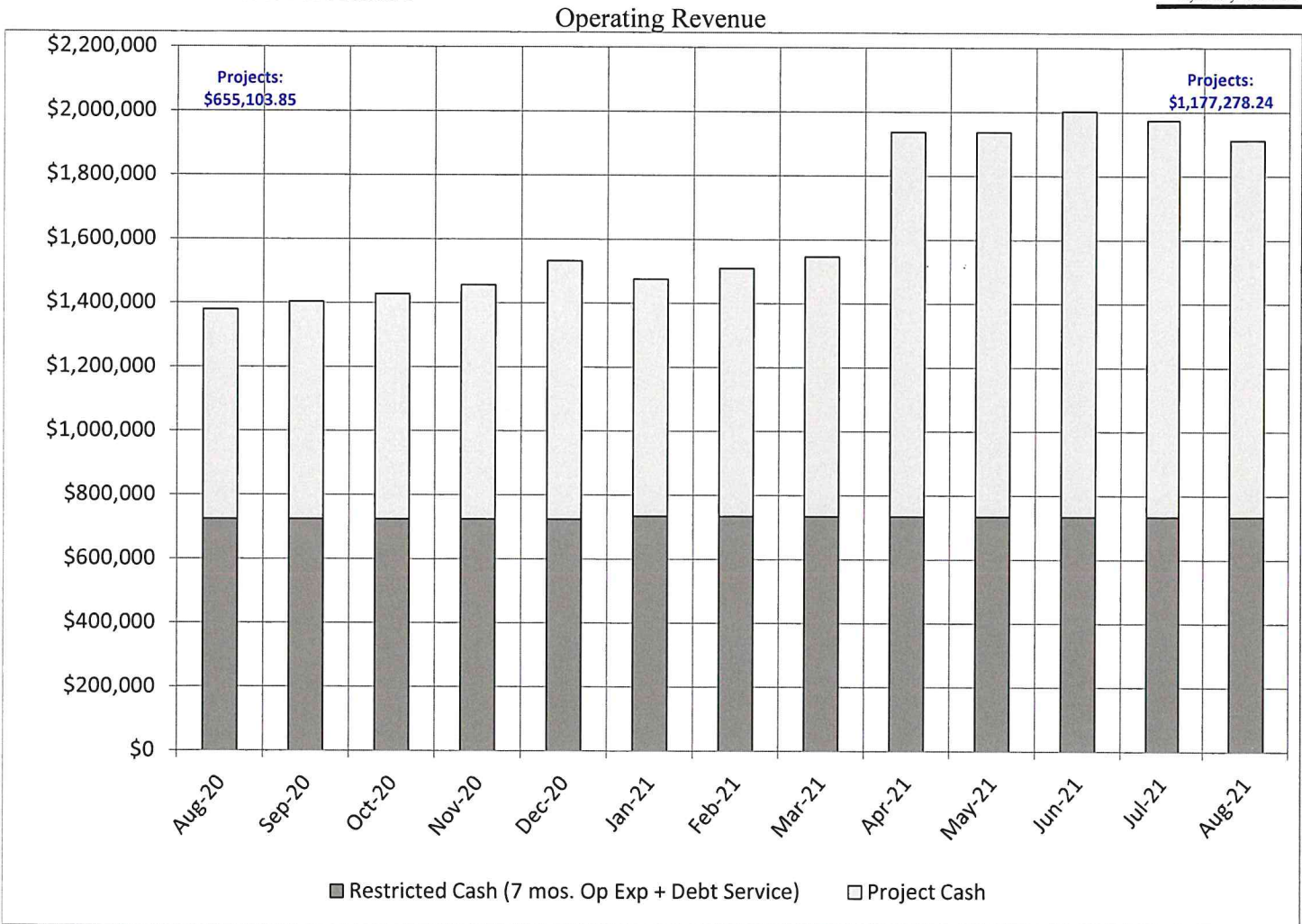
# CASH REPORTS

# Port of Skamania County

## Statement of Assets & Liabilities

As of: August 31, 2021

Assets		
Current Assets		
General Checking	259,854.18	
Money Market	1,651,350.14	
TOTAL Operating Revenue		1,911,204.32
Tenant Deposits-Money Market	148,046.00	
TOTAL Tenant Deposits		148,046.00
TOTAL Assets		2,059,250.32
Fund Balance		
Net Assets	1,677,044.54	
Excess of Revenue over Expenditures	382,205.78	
TOTAL Fund Balance		2,059,250.32
TOTAL Liabilities & Fund Balance		2,059,250.32



# STATEMENT OF REVENUES AND EXPENSES

## YEAR TO DATE REPORTS

*PAGES 2*

*Year to Date Actual vs. Budget Year to Date Summary*

*PAGE 3*

*August - Statement of Revenue & Expenditures  
5 year trend*

*PAGE 4*

*Augusts – Year to date Statement of Revenue &  
Expenditures 5 year trend*

*PAGES 5 - 9*

*August – Detailed Statement of Revenue & Expenditures*

*PAGES 10-15*

*Year to Date Actual vs. Budget Year to Date Detail*

*Port of Skamania County*  
*Statement of Revenue & Expenditures*  
*Year-to-Date Variance, August 2021 - current month, Consolidated by account*

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>
<b>Revenue</b>			
MARINE TERMINAL REVENUES	0.00	22,882.00	(22,882.00)
CAPITAL CONTRIBUTIONS (Grants)	95,300.00	67,667.00	27,633.00
PROPERTY REVENUES	615,073.20	499,826.74	115,246.46
OTHER MISC RENTAL/LEASE REV	80,339.31	61,679.00	18,660.31
NONREVENUE (Loans,other)	5,536.00	0.00	5,536.00
NON-OPERATING REVENUES	492,066.94	218,843.00	273,223.94
<b>TOTAL Revenue</b>	<b>1,288,315.45</b>	<b>870,897.74</b>	<b>417,417.71</b>
<b>Expenditures</b>			
MARINE TERMINAL EXPENSES	7,590.06	16,861.00	9,270.94
PROPERTY EXPENSES	426,226.86	438,052.12	11,825.26
NONEXPENSE (Loans,Proj,other)	258,535.32	473,356.95	214,821.63
GENERAL & ADMIN EXPENSES	183,517.58	199,999.58	16,482.00
COMMISSIONERS EXPENSES	15,673.19	18,263.28	2,590.09
NON-OPERATING EXPENSES	14,566.66	18,102.64	3,535.98
<b>TOTAL Expenditures</b>	<b>906,109.67</b>	<b>1,164,635.57</b>	<b>258,525.90</b>
<b>Excess of Revenue over Expenditures</b>	<b>382,205.78</b>	<b>(293,737.83)</b>	<b>675,943.61</b>

*Port of Skamania County*  
*August Monthly Statement of Revenue & Expenditures*

	2021	2020	2019	2018	2017
Revenue					
MARINE TERMINAL REVENUES		0.00	5,220.55	3,977.61	3,011.27
CAPITAL CONTRIBUTIONS (Grants)	30,301.88	0.00	0.00	175,872.43	221,296.62
PROPERTY REVENUES	69,495.65	114,051.61	68,029.81	61,554.55	88,142.74
OTHER MISC RENTAL/LEASE REV	7,275.18	12,412.46	11,904.31	7,179.79	46,505.19
NONREVENUE (Loans,other)	0.00	0.00	0.00	0.00	450.00
NON-OPERATING REVENUES	4,325.94	3,516.22	11,400.18	7,460.79	15,545.72
<b>TOTAL Revenue</b>	<b>111,398.65</b>	<b>129,980.29</b>	<b>96,554.85</b>	<b>256,045.17</b>	<b>374,951.54</b>
Expenditures					
MARINE TERMINAL EXPENSES	2,493.07	245.68	2,898.49	1,907.04	1,651.44
PROPERTY EXPENSES	124,800.13	113,969.96	103,136.12	97,235.41	24,666.19
NONEXPENSE (Loans,Proj,other)	20,483.17	19,459.47	5,958.31	97,950.31	207,925.01
GENERAL & ADMIN EXPENSES	18,929.61	19,616.29	19,162.05	20,256.50	20,851.22
COMMISSIONERS EXPENSES	1,873.02	1,869.25	1,864.03	2,377.80	2,236.33
NON-OPERATING EXPENSES	475.53	459.66	0.00	0.93	1,242.64
<b>TOTAL Expenditures</b>	<b>169,054.53</b>	<b>155,620.31</b>	<b>133,019.00</b>	<b>219,727.99</b>	<b>258,572.83</b>
<b>Excess of Revenue over Expenditures</b>	<b>(57,655.88)</b>	<b>(25,640.02)</b>	<b>(36,464.15)</b>	<b>36,317.18</b>	<b>116,378.71</b>



*Port of Skamania County*  
*Year to Date - August Statement of Revenue & Expenditures*

	2021	2020	2019	2018	2017
Revenue					
MARINE TERMINAL REVENUES		5,782.31	25,841.15	21,868.06	21,868.63
CAPITAL CONTRIBUTIONS (Grants)	95,300.00	413,028.86	125,921.73	263,962.51	223,227.92
PROPERTY REVENUES	615,073.20	582,106.18	559,063.90	450,323.70	520,639.29
OTHER MISC RENTAL/LEASE REV	80,339.31	104,699.16	82,461.09	42,311.14	83,967.10
NONREVENUE (Loans,other)	5,536.00	3,730.00	63,150.00	2,505.00	41,985.00
NON-OPERATING REVENUES	492,066.94	197,965.34	211,551.37	209,844.96	176,966.24
<b>TOTAL Revenue</b>	<b>1,288,315.45</b>	<b>1,307,311.85</b>	<b>1,067,989.24</b>	<b>990,815.37</b>	<b>1,068,654.18</b>
Expenditures					
MARINE TERMINAL EXPENSES	7,590.06	3,818.37	16,382.17	13,580.05	12,554.28
PROPERTY EXPENSES	426,226.86	399,654.69	382,950.85	348,625.03	252,863.21
NONEXPENSE (Loans,Proj,other)	258,535.32	341,506.09	246,782.22	699,218.07	382,089.55
GENERAL & ADMIN EXPENSES	183,517.58	175,962.52	187,835.38	179,208.40	199,177.41
COMMISSIONERS EXPENSES	15,673.19	16,436.55	15,738.97	19,695.95	16,322.90
NON-OPERATING EXPENSES	14,566.66	16,963.38	14,443.13	17,262.28	18,838.06
<b>TOTAL Expenditures</b>	<b>906,109.67</b>	<b>954,341.60</b>	<b>864,132.72</b>	<b>1,277,589.78</b>	<b>881,845.41</b>
<b>Excess of Revenue over Expenditures</b>	<b>382,205.78</b>	<b>352,970.25</b>	<b>203,856.52</b>	<b>(286,774.41)</b>	<b>186,808.77</b>

*Port of Skamania County*  
**Statement of Revenue & Expenditures**  
*Month- and Year-to-Date, August 2021 - current month*

	<i>1 Month Ended</i> <i>August 31, 2021</i>		<i>8 Months Ended</i> <i>August 31, 2021</i>	
<b>Revenue</b>				
<b>PROJECT GRANT REVENUES</b>				
Project - Grant Revenues	30,301.88	27.2 %	95,300.00	7.4 %
<b>TOTAL PROJECT GRANT REVENUES</b>	<b>30,301.88</b>	<b>27.2 %</b>	<b>95,300.00</b>	<b>7.4 %</b>
<b>PROP LEASE/RENTAL-USER CHARGES</b>				
Tichenor Bldg-Water Reimb	754.22	0.7 %	6,569.60	0.5 %
Rigging Loft-Elect Reimb	72.85	0.1 %	830.51	0.1 %
Tichenor Bldg-Sewer Reimb	1,369.44	1.2 %	11,797.78	0.9 %
Tichenor Bldg-Nat Gas Reimb	120.51	0.1 %	3,095.86	0.2 %
Beacon Rock-Prop Ins Reimb	303.01	0.3 %	1,818.06	0.1 %
Discovery 1-Prop Ins Reimb	0.00	0.0 %	6,374.20	0.5 %
Discovery 2-Prop Ins Reimb	707.96	0.6 %	5,663.68	0.4 %
Evergreen Bldg-Prop Ins Reimb	302.08	0.3 %	2,416.64	0.2 %
Old Saloon-Prop Ins Reimb	0.00	0.0 %	382.10	0.0 %
Rigging Loft-Prop Ins Reimb	45.04	0.0 %	360.32	0.0 %
Skye Bldg-Prop Ins Reimb	76.42	0.1 %	611.36	0.0 %
Stev Ind Bldg-Prop Ins Reimb	1,473.93	1.3 %	11,791.44	0.9 %
Tichenor Bldg-Prop Ins Reimb	581.53	0.5 %	6,064.30	0.5 %
<b>TOTAL PROPERTY LEASE USER CHARGES</b>	<b>5,806.99</b>	<b>5.2 %</b>	<b>57,775.85</b>	<b>4.5 %</b>
<b>PROPERTY LEASE REVENUE</b>				
Beacon Rock Golf Course	4,504.75	4.0 %	17,989.02	1.4 %
Discovery I Building	0.00	0.0 %	65,172.10	5.1 %
Teitzel Building (Discovery 2)	8,232.02	7.4 %	63,942.56	5.0 %
Evergreen Building	3,704.59	3.3 %	29,636.72	2.3 %
212 SW Cascade Ave	100.00	0.1 %	800.00	0.1 %
Old Saloon Building	2,066.28	1.9 %	10,280.60	0.8 %
Rigging Loft (Red Barn)	706.48	0.6 %	5,651.84	0.4 %
Skye Bldg	1,650.49	1.5 %	13,203.92	1.0 %
River Point Bldg (Stev Ind)	24,470.53	22.0 %	195,764.24	15.2 %
Cascades Business Park - Ground lease	2,000.00	1.8 %	8,000.01	0.6 %
Park Rentals	395.00	0.4 %	1,115.00	0.1 %
Wind River Business Park	3,790.05	3.4 %	24,412.51	1.9 %
<b>TOTAL PROP LEASE REVENUE</b>	<b>51,620.19</b>	<b>46.3 %</b>	<b>435,968.52</b>	<b>33.8 %</b>

TICHENOR LEASE REVENUE				
Tichenor Suite #40	1,439.12	1.3 %	11,512.96	0.9 %
Tichenor Suite #45	0.00	0.0 %	12,211.59	0.9 %
Fiber Lease Revenue	360.00	0.3 %	1,440.00	0.1 %
Tichenor Suite #50	1,700.49	1.5 %	13,422.67	1.0 %
Tichenor Suite #60	646.75	0.6 %	8,234.00	0.6 %
Tichenor Suite #65	1,801.32	1.6 %	14,410.61	1.1 %
Tichenor Suite #70	1,512.96	1.4 %	10,987.59	0.9 %
Tichenor Suite #85	1,948.34	1.7 %	15,586.72	1.2 %
Tichenor Suite #90	711.15	0.6 %	6,012.13	0.5 %
Tichenor Suite #105	1,948.34	1.7 %	15,586.72	1.2 %
Tichenor Suite #110	0.00	0.0 %	11,923.84	0.9 %
<b>TOTAL TICHENOR LEASE REVENUE</b>	<b>12,068.47</b>	<b>10.8 %</b>	<b>121,328.83</b>	<b>9.4 %</b>
OTHER MISC LEASE REVENUE				
Leasehold Taxes from Tenants	7,225.18	6.5 %	75,720.19	5.9 %
Misc Operating Revenue	50.00	0.0 %	4,619.12	0.4 %
<b>TOTAL OTHER MISC LEASE REV</b>	<b>7,275.18</b>	<b>6.5 %</b>	<b>80,339.31</b>	<b>6.2 %</b>
OTHER NONREVENUE				
Tenant Security Deposits	0.00	0.0 %	5,536.00	0.4 %
<b>TOTAL OTHER NONREVENUE</b>	<b>0.00</b>	<b>0.0 %</b>	<b>5,536.00</b>	<b>0.4 %</b>
NON-OPERATING REVENUES				
Investment Interest-MMA	1,080.19	1.0 %	1,431.42	0.1 %
Property Tax Revenues	3,245.75	2.9 %	209,915.14	16.3 %
Private Timber Harvest Tax Rev	0.00	0.0 %	2,942.58	0.2 %
Wind River Sale Proceeds	0.00	0.0 %	273,367.24	21.2 %
Other Non-Operating Revenues	0.00	0.0 %	4,410.56	0.3 %
<b>TOTAL NON-OPERATING REVENUES</b>	<b>4,325.94</b>	<b>3.9 %</b>	<b>492,066.94</b>	<b>38.2 %</b>
<b>TOTAL Revenue</b>	<b>111,398.65</b>	<b>100.0 %</b>	<b>1,288,315.45</b>	<b>100.0 %</b>

## Expenditures

## STEVE LANDING EXPENSES

Outside Serv/Maint-Stev Land	0.00	0.0 %	324.00	0.0 %
Util-Electricity-Stev Landing	99.84	0.1 %	862.56	0.1 %
Util-Water Exp-Stev Land	1,706.48	1.5 %	4,181.75	0.3 %
Util-Garbage Exp-Stev Land	686.75	0.6 %	2,221.75	0.2 %
<b>TOTAL STEVE LANDING EXPENSES</b>	<b>2,493.07</b>	<b>2.2 %</b>	<b>7,590.06</b>	<b>0.6 %</b>

## PROP LEASE MAINT EXPENSES

Salaries-Maint Exp	15,518.60	13.9 %	98,898.81	7.7 %
FICA-Maint Exp	1,187.17	1.1 %	7,503.07	0.6 %
Worker's Comp-Maint Exp	0.00	0.0 %	4,523.09	0.4 %
Unemployment-Maint Exp	0.00	0.0 %	4,392.42	0.3 %
PERS Retirement-Maint Exp	1,079.28	1.0 %	11,152.79	0.9 %
Health Ins-Maint Exp	3,627.43	3.3 %	29,019.44	2.3 %
VEBA-Maint Exp	388.00	0.3 %	3,104.00	0.2 %
BRGC Supplies-Maint Exp	0.00	0.0 %	1,032.75	0.1 %
Discovery 2 Sup-Maint Exp	140.92	0.1 %	1,676.53	0.1 %
Evergreen Bldg Sup-Maint Exp	0.00	0.0 %	10.75	0.0 %
212 Cascade Ave Sup-Maint Exp	62.81	0.1 %	1,678.63	0.1 %
Rigging Loft Sup-Maint Exp	(3,471.89)	-3.1 %	0.00	0.0 %
Cascade Business Park-Maint Exp	0.00	0.0 %	40.98	0.0 %
Skye Bldg Supplies-Maint Exp	0.00	0.0 %	3,692.70	0.3 %
Stev Ind Bldg Sup-Maint Exp	124.98	0.1 %	1,332.37	0.1 %
Tichenor Supplies-Maint Exp	1,156.24	1.0 %	5,979.08	0.5 %
Park Grnds Supplies-Maint Exp	117.93	0.1 %	5,314.88	0.4 %
Shop Bldg Supplies-Maint Exp	358.31	0.3 %	2,398.32	0.2 %
Vacant Lands Sup-Maint Exp	0.00	0.0 %	53.70	0.0 %
Wind River Bus Park Sup-Maint	2,524.50	2.3 %	8,104.00	0.6 %
Boat Launch Supplies-Maint Exp	0.00	0.0 %	63.07	0.0 %
Tools-Maint Exp	80.39	0.1 %	2,293.56	0.2 %
Janitorial Supplies-Maint Exp	597.91	0.5 %	1,833.17	0.1 %
Fuel-Maint Exp	501.42	0.5 %	3,640.49	0.3 %
Automotive-Maint Exp	0.00	0.0 %	1,932.42	0.1 %
Uniforms-Maint Exp	0.00	0.0 %	774.15	0.1 %
Machinery & Equipment - Maint Exp	27.45	0.0 %	532.46	0.0 %
Equip Rentals-Maint Exp	966.74	0.9 %	966.74	0.1 %
Insurance-Property Maint Exp	92,153.00	82.7 %	92,153.00	7.2 %
<b>TOTAL PROPERTY LEASE MAINT EXPENSES</b>	<b>117,141.19</b>	<b>105.2 %</b>	<b>294,097.37</b>	<b>22.8 %</b>

PROPERTY UTILITY EXPENSES

212 Cascade Ave-Water Exp	47.58	0.0 %	281.52	0.0 %
Rigging Loft-Water Exp	33.60	0.0 %	267.20	0.0 %
Tichenor-Water Exp	1,037.12	0.9 %	7,048.03	0.5 %
Park-Water Exp	256.67	0.2 %	5,437.11	0.4 %
212 Cascade-Electricity Exp	144.97	0.1 %	1,475.76	0.1 %
Rigging Loft-Electricity Exp	161.89	0.1 %	1,845.56	0.1 %
Tichenor Bldg-Electricity Exp	871.48	0.8 %	6,040.23	0.5 %
Electricity Exp-Parks & Grnds	180.17	0.2 %	1,414.04	0.1 %
Electricity-Unoccupied Fac	275.32	0.2 %	2,255.13	0.2 %
WRBP - Electricity Exp	96.99	0.1 %	993.21	0.1 %
212 Cascade Ave-Sewer Exp	104.65	0.1 %	725.15	0.1 %
Rigging Loft-Sewer Exp	90.02	0.1 %	710.16	0.1 %
Tichenor Bldg-Sewer Exp	1,890.06	1.7 %	12,791.61	1.0 %
Sewer Exp-Parks & Grounds	1,434.05	1.3 %	3,459.09	0.3 %
Garbage Exp-Parks & Grounds	349.90	0.3 %	1,315.10	0.1 %
Tichenor Bldg-Nat Gas Exp	309.47	0.3 %	3,627.92	0.3 %
<b>TOTAL PROPERTY UTILITY EXPENSES</b>	<b>7,283.94</b>	<b>6.5 %</b>	<b>49,686.82</b>	<b>3.9 %</b>

OTHER PROPERTY EXPENSES

Returned Tenant Deposits	375.00	0.3 %	2,775.00	0.2 %
Leasehold Taxes Expense	0.00	0.0 %	79,667.67	6.2 %
<b>TOTAL OTHER PROPERTY EXPENSES</b>	<b>375.00</b>	<b>0.3 %</b>	<b>82,442.67</b>	<b>6.4 %</b>

DEBT REDEMPTION-PRINCIPAL

Prin-CTED-126 Cascade Ave	(4.63)	0.0 %	10,835.14	0.8 %
Prin-CERB-Discovery 1	0.00	0.0 %	27,696.00	2.1 %
WIB/EDC - Line of Credit	669.85	0.6 %	5,237.99	0.4 %
Capital Lease - Auto	390.03	0.4 %	3,120.24	0.2 %
Prin-WIB-Discovery 2	0.00	0.0 %	8,591.50	0.7 %
Prin-WIB-Coyote Ridge	(3.82)	0.0 %	18,361.31	1.4 %
Prin-CERB-Discovery 2	0.00	0.0 %	67,666.66	5.3 %
<b>TOTAL DEBT REDEMPTION-PRINCIPAL</b>	<b>1,051.43</b>	<b>0.9 %</b>	<b>141,508.84</b>	<b>11.0 %</b>

GENERAL PROJECTS EXPENSES

WATERFRONT DEV - SHORELINE ENHANCE	421.60	0.4 %	29,977.53	2.3 %
NB PARCEL 2 Cascades Bus Park	1,373.75	1.2 %	56,781.06	4.4 %
Capital Repairs-Maintenance	18,011.39	16.2 %	18,011.39	1.4 %
Wind River Business Park - Waterline Prj	0.00	0.0 %	5,320.00	0.4 %
<b>TOTAL GENERAL PROJECTS EXPENSES</b>	<b>19,806.74</b>	<b>17.8 %</b>	<b>110,089.98</b>	<b>8.5 %</b>

EQUIPMENT PURCHASES

Office Equipment Purchases	0.00	0.0 %	525.58	0.0 %
Equipment Purchase	0.00	0.0 %	6,460.92	0.5 %
<b>TOTAL EQUIPMENT PURCHASES</b>	<b>0.00</b>	<b>0.0 %</b>	<b>6,986.50</b>	<b>0.5 %</b>

OTHER NONEXPENSE

Returned Tenant Deposits	(375.00)	-0.3 %	(50.00)	0.0 %
<b>TOTAL OTHER NONEXPENSE</b>	<b>(375.00)</b>	<b>-0.3 %</b>	<b>(50.00)</b>	<b>0.0 %</b>

SALARIES & BENEFITS-ADMIN

Salaries-Administrative Exp	7,673.09	6.9 %	64,931.77	5.0 %
FICA-Administrative Expense	652.40	0.6 %	5,575.74	0.4 %
Worker's Comp-Admin Expense	0.00	0.0 %	366.13	0.0 %
Unemployment-Admin Expense	0.00	0.0 %	3,114.00	0.2 %
PERS Retirement-Admin Exp	786.50	0.7 %	8,091.42	0.6 %
Health Insur-Admin Expense	853.77	0.8 %	6,830.16	0.5 %
VEBA-Admin Expense	194.00	0.2 %	1,552.00	0.1 %
Paid Family Medical Leave	0.00	0.0 %	469.23	0.0 %
<b>TOTAL SALARIES &amp; BENEFITS-ADMIN</b>	<b>10,159.76</b>	<b>9.1 %</b>	<b>90,930.45</b>	<b>7.1 %</b>

OUTSIDE SERVICES-GEN & ADMIN

Auditing-Gen & Admin	400.00	0.4 %	1,850.00	0.1 %
Professional Serv-Gen Admin	6,971.00	6.3 %	55,768.00	4.3 %
<b>TOTAL OUTSIDE SERVICES-GEN &amp; ADMIN</b>	<b>7,371.00</b>	<b>6.6 %</b>	<b>57,618.00</b>	<b>4.5 %</b>

G & A EXPENSES

Legal Fees-G&A Exp	1,602.00	1.4 %	11,677.80	0.9 %
Legal Fees-G&A Exp-WRBP	0.00	0.0 %	288.00	0.0 %
Office Supplies-G&A Exp	72.17	0.1 %	9,804.62	0.8 %
Equipment Rentals-G&A Exp	(810.70)	-0.7 %	1,377.64	0.1 %
Admin Travel-G&A Expense	11.20	0.0 %	11.20	0.0 %
Professional Develop-G&A Exp	120.00	0.1 %	1,219.16	0.1 %
Legal Advertising-G&A Expense	25.00	0.0 %	142.87	0.0 %
Marketing Advertising-G&A Exp	25.00	0.0 %	208.66	0.0 %
Membership/Dues-G&A Exp	0.00	0.0 %	5,229.16	0.4 %
Administrative-G&A Expense	(8,096.60)	-7.3 %	(6,560.85)	-0.5 %
Marketing & Eco Dev-G&A Exp	0.00	0.0 %	50.00	0.0 %
Postage-G&A Expense	0.00	0.0 %	116.95	0.0 %
Safety Program-G&A Expense	0.00	0.0 %	318.46	0.0 %
State Use Tax-G&A Exp	0.00	0.0 %	961.08	0.1 %
Telecommunications-G&A Expense	114.80	0.1 %	1,788.40	0.1 %
IT Expenses	8,335.98	7.5 %	8,335.98	0.6 %
<b>TOTAL G &amp; A EXPENSES</b>	<b>1,398.85</b>	<b>1.3 %</b>	<b>34,969.13</b>	<b>2.7 %</b>

COMMISSIONER'S EXPENSES

Commissioners Mtg Comp	512.00	0.5 %	4,736.00	0.4 %
Commissioners Salaries	855.00	0.8 %	6,840.00	0.5 %
FICA-Commissioners	39.16	0.0 %	362.31	0.0 %
Health Ins - Commissioners	466.86	0.4 %	3,734.88	0.3 %
<b>TOTAL COMMISSIONERS EXPENSES</b>	<b>1,873.02</b>	<b>1.7 %</b>	<b>15,673.19</b>	<b>1.2 %</b>

NON-OPERATING EXPENSES

Interest-WIB-Discovery 2	0.00	0.0 %	2,173.50	0.2 %
Interest-WIB-Coyote Ridge	3.82	0.0 %	818.43	0.1 %
Interest - WIB/EDC Line of Credit	1,046.51	0.9 %	4,346.75	0.3 %
Interest-CTED-126 Cascade Ave	(574.80)	-0.5 %	584.06	0.0 %
Interest-CERB-Discovery 1	0.00	0.0 %	553.92	0.0 %
Interest-CERB-Discovery 2	0.00	0.0 %	6,090.00	0.5 %
<b>TOTAL NON-OPERATING EXPENSES</b>	<b>475.53</b>	<b>0.4 %</b>	<b>14,566.66</b>	<b>1.1 %</b>

<b>TOTAL Expenditures</b>	<b>169,054.53</b>	<b>151.8 %</b>	<b>906,109.67</b>	<b>70.3 %</b>
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<b>Excess of Revenue over Expenditures</b>	<b>(57,655.88)</b>	<b>-51.8 %</b>	<b>382,205.78</b>	<b>29.7 %</b>
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*Port of Skamania County*  
**Statement of Revenue & Expenditures**  
*Year-to-Date Variance, August 2021 - current month*

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
Revenue				
STEVENSON LANDING REVENUES				
Other Docking Fees	0.00	9,450.00	(9,450.00)	-100.0 %
Utility Reimbursement-Water	0.00	4,857.00	(4,857.00)	-100.0 %
Utility Reimbursement-Refuse	0.00	8,575.00	(8,575.00)	-100.0 %
<b>TOTAL STEVENSON LANDING REVENUES</b>	<b>0.00</b>	<b>22,882.00</b>	<b>(22,882.00)</b>	<b>-100.0 %</b>
PROJECT GRANT REVENUES				
Project - Grant Revenues	95,300.00	67,667.00	27,633.00	40.8 %
<b>TOTAL PROJECT GRANT REVENUES</b>	<b>95,300.00</b>	<b>67,667.00</b>	<b>27,633.00</b>	<b>40.8 %</b>
PROP LEASE/RENTAL-USER CHARGES				
Tichenor Bldg-Water Reimb	6,569.60	10,000.00	(3,430.40)	-34.3 %
Rigging Loft-Elect Reimb	830.51	720.00	110.51	15.3 %
Tichenor Bldg-Sewer Reimb	11,797.78	17,200.00	(5,402.22)	-31.4 %
Tichenor Bldg-Nat Gas Reimb	3,095.86	3,200.00	(104.14)	-3.3 %
Beacon Rock-Prop Ins Reimb	1,818.06	1,680.00	138.06	8.2 %
Discovery 1-Prop Ins Reimb	6,374.20	4,400.00	1,974.20	44.9 %
Discovery 2-Prop Ins Reimb	5,663.68	4,400.00	1,263.68	28.7 %
Evergreen Bldg-Prop Ins Reimb	2,416.64	2,528.00	(111.36)	-4.4 %
Old Saloon-Prop Ins Reimb	382.10	322.00	60.10	18.7 %
Rigging Loft-Prop Ins Reimb	360.32	320.00	40.32	12.6 %
Skye Bldg-Prop Ins Reimb	611.36	640.00	(28.64)	-4.5 %
Stev Ind Bldg-Prop Ins Reimb	11,791.44	11,200.00	591.44	5.3 %
Tichenor Bldg-Prop Ins Reimb	6,064.30	3,343.36	2,720.94	81.4 %
<b>TOTAL PROPERTY LEASE USER CHARGES</b>	<b>57,775.85</b>	<b>59,953.36</b>	<b>(2,177.51)</b>	<b>-3.6 %</b>
PROPERTY LEASE REVENUE				
Beacon Rock Golf Course	17,989.02	26,413.50	(8,424.48)	-31.9 %
Discovery I Building	65,172.10	48,000.00	17,172.10	35.8 %
Teitzel Building (Discovery 2)	63,942.56	59,003.36	4,939.20	8.4 %
Evergreen Building	29,636.72	29,055.36	581.36	2.0 %
212 SW Cascade Ave	800.00	800.00	0.00	
Old Saloon Building	10,280.60	8,212.00	2,068.60	25.2 %
Rigging Loft (Red Barn)	5,651.84	5,541.36	110.48	2.0 %
Skye Bldg	13,203.92	10,145.36	3,058.56	30.1 %
River Point Bldg (Stev Ind)	195,764.24	150,487.36	45,276.88	30.1 %
Cascades Business Park - Ground lease	8,000.01	(0.00)	8,000.01	
Park Rentals	1,115.00	(0.00)	1,115.00	
Wind River Business Park	24,412.51	1,645.00	22,767.51	1384.0 %
<b>TOTAL PROP LEASE REVENUE</b>	<b>435,968.52</b>	<b>339,303.30</b>	<b>96,665.22</b>	<b>28.5 %</b>

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
<b>TICHENOR LEASE REVENUE</b>				
Tichenor Suite #40	11,512.96	11,287.36	225.60	2.0 %
Tichenor Suite #45	12,211.59	15,628.64	(3,417.05)	-21.9 %
Fiber Lease Revenue	1,440.00	(0.00)	1,440.00	
Tichenor Suite #50	13,422.67	13,003.36	419.31	3.2 %
Tichenor Suite #60	8,234.00	7,072.64	1,161.36	16.4 %
Tichenor Suite #65	14,410.61	3,532.00	10,878.61	308.0 %
Tichenor Suite #70	10,987.59	4,541.36	6,446.23	141.9 %
Tichenor Suite #85	15,586.72	15,281.36	305.36	2.0 %
Tichenor Suite #90	6,012.13	3,654.64	2,357.49	64.5 %
Tichenor Suite #105	15,586.72	15,281.36	305.36	2.0 %
Tichenor Suite #110	11,923.84	11,287.36	636.48	5.6 %
<b>TOTAL TICHENOR LEASE REVENUE</b>	<b>121,328.83</b>	<b>100,570.08</b>	<b>20,758.75</b>	<b>20.6 %</b>
<b>OTHER MISC LEASE REVENUE</b>				
Leasehold Taxes from Tenants	75,720.19	56,479.00	19,241.19	34.1 %
Misc Operating Revenue	4,619.12	5,200.00	(580.88)	-11.2 %
<b>TOTAL OTHER MISC LEASE REV</b>	<b>80,339.31</b>	<b>61,679.00</b>	<b>18,660.31</b>	<b>30.3 %</b>
<b>OTHER NONREVENUE</b>				
Tenant Security Deposits	5,536.00	0.00	5,536.00	
<b>TOTAL OTHER NONREVENUE</b>	<b>5,536.00</b>	<b>0.00</b>	<b>5,536.00</b>	
<b>NON-OPERATING REVENUES</b>				
Investment Interest-MMA	1,431.42	1,333.36	98.06	7.4 %
Property Tax Revenues	209,915.14	204,843.00	5,072.14	2.5 %
DNR PILT NAP/NRCA Rev	(0.00)	666.64	(666.64)	-100.0 %
Private Timber Harvest Tax Rev	2,942.58	11,333.36	(8,390.78)	-74.0 %
Leasehold Tax from State	(0.00)	666.64	(666.64)	-100.0 %
Wind River Sale Proceeds	273,367.24	(0.00)	273,367.24	
Other Non-Operating Revenues	4,410.56	(0.00)	4,410.56	
<b>TOTAL NON-OPERATING REVENUES</b>	<b>492,066.94</b>	<b>218,843.00</b>	<b>273,223.94</b>	<b>124.8 %</b>
<b>TOTAL Revenue</b>	<b>1,288,315.45</b>	<b>870,897.74</b>	<b>417,417.71</b>	<b>47.9 %</b>



	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
Expenditures				
STEVE LANDING EXPENSES				
Regular Pay-Stev Landing	0.00	1,644.00	1,644.00	100.0 %
Outside Serv/Maint-Stev Land	324.00	0.00	(324.00)	
Util-Electricity-Stev Landing	862.56	492.00	(370.56)	-75.3 %
Util-Water Exp-Stev Land	4,181.75	5,925.00	1,743.25	29.4 %
Util-Garbage Exp-Stev Land	2,221.75	8,800.00	6,578.25	74.8 %
<b>TOTAL STEVE LANDING EXPENSES</b>	<b>7,590.06</b>	<b>16,861.00</b>	<b>9,270.94</b>	<b>55.0 %</b>
OTHER PROPERTY LEASE OPS				
Cascade Business Park Easement Exp	0.00	800.00	800.00	100.0 %
<b>TOTAL OTHER PROPERTY LEASE OPS</b>	<b>0.00</b>	<b>800.00</b>	<b>800.00</b>	<b>100.0 %</b>
PROP LEASE MAINT EXPENSES				
Salaries-Maint Exp	98,898.81	96,112.00	(2,786.81)	-2.9 %
Overtime-Maint Exp	0.00	3,495.00	3,495.00	100.0 %
FICA-Maint Exp	7,503.07	7,747.00	243.93	3.1 %
Worker's Comp-Maint Exp	4,523.09	5,598.00	1,074.91	19.2 %
Unemployment-Maint Exp	4,392.42	4,647.00	254.58	5.5 %
PERS Retirement-Maint Exp	11,152.79	11,140.00	(12.79)	-0.1 %
Health Ins-Maint Exp	29,019.44	29,019.36	(0.08)	0.0 %
VEBA-Maint Exp	3,104.00	3,104.00	0.00	
Outside Services/Maintenance	0.00	333.36	333.36	100.0 %
BRGC Supplies-Maint Exp	1,032.75	666.64	(366.11)	-54.9 %
Discovery I Sup-Maint Exp	0.00	1,333.36	1,333.36	100.0 %
Discovery 2 Sup-Maint Exp	1,676.53	1,666.64	(9.89)	-0.6 %
Evergreen Bldg Sup-Maint Exp	10.75	3,333.36	3,322.61	99.7 %
212 Cascade Ave Sup-Maint Exp	1,678.63	666.64	(1,011.99)	-151.8 %
Old Saloon Supplies-Maint Exp	0.00	666.64	666.64	100.0 %
Rigging Loft Sup-Maint Exp	0.00	1,000.00	1,000.00	100.0 %
Cascade Business Park-Maint Exp	40.98	666.64	625.66	93.9 %
Skye Bldg Supplies-Maint Exp	3,692.70	3,333.36	(359.34)	-10.8 %
Stev Ind Bldg Sup-Maint Exp	1,332.37	4,333.36	3,000.99	69.3 %
Tichenor Supplies-Maint Exp	5,979.08	10,000.00	4,020.92	40.2 %
Park Grnds Supplies-Maint Exp	5,314.88	5,333.36	18.48	0.3 %
21 Cascade Supplies-Maint Exp	0.00	133.36	133.36	100.0 %
Shop Bldg Supplies-Maint Exp	2,398.32	1,666.64	(731.68)	-43.9 %
Vacant Lands Sup-Maint Exp	53.70	133.36	79.66	59.7 %
Wind River Bus Park Sup-Maint	8,104.00	5,200.00	(2,904.00)	-55.8 %
Boat Launch Supplies-Maint Exp	63.07	666.64	603.57	90.5 %
Tools-Maint Exp	2,293.56	666.64	(1,626.92)	-244.0 %
Janitorial Supplies-Maint Exp	1,833.17	2,666.64	833.47	31.3 %
Fuel-Maint Exp	3,640.49	2,666.64	(973.85)	-36.5 %
Automotive-Maint Exp	1,932.42	666.64	(1,265.78)	-189.9 %
Uniforms-Maint Exp	774.15	666.64	(107.51)	-16.1 %
Machinery & Equipment - Maint Exp	532.46	866.64	334.18	38.6 %
Equip Rentals-Maint Exp	966.74	666.64	(300.10)	-45.0 %
Insurance-Property Maint Exp	92,153.00	98,517.00	6,364.00	6.5 %
<b>TOTAL PROPERTY LEASE MAINT EXPENSES</b>	<b>294,097.37</b>	<b>309,379.20</b>	<b>15,281.83</b>	<b>4.9 %</b>

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
<b>PROPERTY UTILITY EXPENSES</b>				
212 Cascade Ave-Water Exp	281.52	356.64	75.12	21.1 %
Rigging Loft-Water Exp	267.20	356.64	89.44	25.1 %
Tichenor-Water Exp	7,048.03	10,466.64	3,418.61	32.7 %
Park-Water Exp	5,437.11	3,825.00	(1,612.11)	-42.1 %
212 Cascade-Electricity Exp	1,475.76	2,900.00	1,424.24	49.1 %
Rigging Loft-Electricity Exp	1,845.56	2,300.00	454.44	19.8 %
Tichenor Bldg-Electricity Exp	6,040.23	10,000.00	3,959.77	39.6 %
Electricity Exp-Parks & Grnds	1,414.04	2,200.00	785.96	35.7 %
Electricity-Unoccupied Fac	2,255.13	2,430.00	174.87	7.2 %
WRBP - Electricity Exp	993.21	1,200.00	206.79	17.2 %
212 Cascade Ave-Sewer Exp	725.15	1,200.00	474.85	39.6 %
Rigging Loft-Sewer Exp	710.16	800.00	89.84	11.2 %
Tichenor Bldg-Sewer Exp	12,791.61	19,000.00	6,208.39	32.7 %
Sewer Exp-Parks & Grounds	3,459.09	3,800.00	340.91	9.0 %
Garbage Exp-Parks & Grounds	1,315.10	1,550.00	234.90	15.2 %
Tichenor Bldg-Nat Gas Exp	3,627.92	3,255.00	(372.92)	-11.5 %
<b>TOTAL PROPERTY UTILITY EXPENSES</b>	<b>49,686.82</b>	<b>65,639.92</b>	<b>15,953.10</b>	<b>24.3 %</b>
<b>OTHER PROPERTY EXPENSES</b>				
Returned Tenant Deposits	2,775.00	0.00	(2,775.00)	
Leasehold Taxes Expense	79,667.67	62,233.00	(17,434.67)	-28.0 %
<b>TOTAL OTHER PROPERTY EXPENSES</b>	<b>82,442.67</b>	<b>62,233.00</b>	<b>(20,209.67)</b>	<b>-32.5 %</b>
<b>DEBT REDEMPTION-PRINCIPAL</b>				
Prin-CTED-126 Cascade Ave	10,835.14	10,835.00	(0.14)	0.0 %
Prin-CERB-Discovery 1	27,696.00	27,696.00	0.00	
WIB/EDC - Line of Credit	5,237.99	5,244.64	6.65	0.1 %
Capital Lease - Auto	3,120.24	3,120.64	0.40	0.0 %
Prin-WIB-Discovery 2	8,591.50	9,047.00	455.50	5.0 %
Prin-WIB-Coyote Ridge	18,361.31	18,364.00	2.69	0.0 %
Prin-CERB-Discovery 2	67,666.66	67,666.67	0.01	0.0 %
<b>TOTAL DEBT REDEMPTION-PRINCIPAL</b>	<b>141,508.84</b>	<b>141,973.95</b>	<b>465.11</b>	<b>0.3 %</b>
<b>GENERAL PROJECTS EXPENSES</b>				
WATERFRONT DEV - SHORELINE ENHANC	29,977.53	0.00	(29,977.53)	
NB PARCEL 2 Cascades Bus Park	56,781.06	313,383.00	256,601.94	81.9 %
Capital Repairs-Maintenance	18,011.39	15,000.00	(3,011.39)	-20.1 %
Wind River Business Park - Waterline Prj	5,320.00	0.00	(5,320.00)	
<b>TOTAL GENERAL PROJECTS EXPENSES</b>	<b>110,089.98</b>	<b>328,383.00</b>	<b>218,293.02</b>	<b>66.5 %</b>
<b>EQUIPMENT PURCHASES</b>				
Office Equipment Purchases	525.58	3,000.00	2,474.42	82.5 %
Equipment Purchase	6,460.92	0.00	(6,460.92)	
<b>TOTAL EQUIPMENT PURCHASES</b>	<b>6,986.50</b>	<b>3,000.00</b>	<b>(3,986.50)</b>	<b>-132.9 %</b>
<b>OTHER NONEXPENSE</b>				
Returned Tenant Deposits	(50.00)	0.00	50.00	
<b>TOTAL OTHER NONEXPENSE</b>	<b>(50.00)</b>	<b>0.00</b>	<b>50.00</b>	

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
<b>SALARIES &amp; BENEFITS-ADMIN</b>				
Salaries-Administrative Exp	64,931.77	65,221.00	289.23	0.4 %
FICA-Administrative Expense	5,575.74	4,989.00	(586.74)	-11.8 %
Worker's Comp-Admin Expense	366.13	331.50	(34.63)	-10.4 %
Unemployment-Admin Expense	3,114.00	2,931.00	(183.00)	-6.2 %
PERS Retirement-Admin Exp	8,091.42	8,320.00	228.58	2.7 %
Health Insur-Admin Expense	6,830.16	6,830.00	(0.16)	0.0 %
VEBA-Admin Expense	1,552.00	1,552.00	0.00	
Paid Family Medical Leave	469.23	0.00	(469.23)	
<b>TOTAL SALARIES &amp; BENEFITS-ADMIN</b>	<b>90,930.45</b>	<b>90,174.50</b>	<b>(755.95)</b>	<b>-0.8 %</b>
<b>OUTSIDE SERVICES-GEN &amp; ADMIN</b>				
Auditing-Gen & Admin	1,850.00	5,333.36	3,483.36	65.3 %
Professional Serv-Gen Admin	55,768.00	56,666.64	898.64	1.6 %
<b>TOTAL OUTSIDE SERVICES-GEN &amp; ADMIN</b>	<b>57,618.00</b>	<b>62,000.00</b>	<b>4,382.00</b>	<b>7.1 %</b>
<b>G &amp; A EXPENSES</b>				
Legal Fees-G&A Exp	11,677.80	13,333.36	1,655.56	12.4 %
Legal Fees-G&A Exp-WRBP	288.00	333.36	45.36	13.6 %
Office Supplies-G&A Exp	9,804.62	3,600.00	(6,204.62)	-172.4 %
Equipment Rentals-G&A Exp	1,377.64	1,333.36	(44.28)	-3.3 %
Admin Travel-G&A Expense	11.20	2,900.00	2,888.80	99.6 %
Professional Develop-G&A Exp	1,219.16	3,600.00	2,380.84	66.1 %
Legal Advertising-G&A Expense	142.87	800.00	657.13	82.1 %
Marketing Advertising-G&A Exp	208.66	800.00	591.34	73.9 %
Membership/Dues-G&A Exp	5,229.16	6,450.00	1,220.84	18.9 %
Administrative-G&A Expense	(6,560.85)	2,000.00	8,560.85	428.0 %
Marketing & Eco Dev-G&A Exp	50.00	66.64	16.64	25.0 %
Publications-G&A Exp	0.00	33.36	33.36	100.0 %
Postage-G&A Expense	116.95	375.00	258.05	68.8 %
Safety Program-G&A Expense	318.46	900.00	581.54	64.6 %
State Use Tax-G&A Exp	961.08	7,500.00	6,538.92	87.2 %
Telecommunications-G&A Expense	1,788.40	3,800.00	2,011.60	52.9 %
IT Expenses	8,335.98	0.00	(8,335.98)	
<b>TOTAL G &amp; A EXPENSES</b>	<b>34,969.13</b>	<b>47,825.08</b>	<b>12,855.95</b>	<b>26.9 %</b>
<b>COMMISSIONER'S EXPENSES</b>				
Commissioners Mtg Comp	4,736.00	6,656.00	1,920.00	28.8 %
Commissioners Salaries	6,840.00	6,840.00	0.00	
FICA-Commissioners	362.31	1,032.64	670.33	64.9 %
Health Ins - Commissioners	3,734.88	3,734.64	(0.24)	0.0 %
<b>TOTAL COMMISSIONERS EXPENSES</b>	<b>15,673.19</b>	<b>18,263.28</b>	<b>2,590.09</b>	<b>14.2 %</b>

	<i>8 Months Ended August 31, 2021</i>	<i>8 Months Ended August 31, 2021 Budget</i>	<i>Variance Fav/&lt;Unf&gt;</i>	<i>% Var</i>
NON-OPERATING EXPENSES				
Interest-WIB-Discovery 2	2,173.50	1,718.00	(455.50)	-26.5 %
Interest-WIB-Coyote Ridge	818.43	816.00	(2.43)	-0.3 %
Interest - WIB/EDC Line of Credit	4,346.75	3,850.64	(496.11)	-12.9 %
Interest-CTED-126 Cascade Ave	584.06	1,074.00	489.94	45.6 %
Interest-CERB-Discovery 1	553.92	554.00	0.08	0.0 %
Interest-CERB-Discovery 2	6,090.00	6,090.00	0.00	
Election Expense	0.00	4,000.00	4,000.00	100.0 %
TOTAL NON-OPERATING EXPENSES	14,566.66	18,102.64	3,535.98	19.5 %
TOTAL Expenditures	906,109.67	1,164,635.57	258,525.90	22.2 %
Excess of Revenue over Expenditures	382,205.78	(293,737.83)	675,943.61	230.1 %